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Teaching Learners to Set Smart Goals to Increase Their Self-Efficacy

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Research report submitted in partial fulfillment of the requirements for the degree of Master in English Language for Self-directed Learning (Online Program)

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Abstract

This research study was carried out with three different groups of learners, twenty—five (25) from fourth grade, nineteen (19) from ninth grade and thirty (30) from eleventh grade, who studied in a face to face learning environment at one private and two public schools in different settings of Colombia. The target of this action research was to analyze whether teaching learners to set SMART goals would increase their self–efficacy.

Given the learner's lack of self-efficacy in speaking, this research offers a new pedagogical alternative through the implementation of two different learning strategies: goal setting, and task analysis of small talk. These strategies played a meaningful role in learner's interaction and led to increase self- efficacy and motivation to learn a second language.

Results indicated that learning to set SMART goals positively affected learners' self-efficacy. Subjects developed knowledge of the language learning process through using the structure of the dialogues (greetings, small talk, interesting topics and closings) interacting not only inside the classroom but also outside of it.

Additionally, the subjects responded in a very positive way to Self–Directed Learning.

Key words: SMART goals, self-efficacy, self-directed learning, interaction and dialogues.



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Resumen

Esta investigación se realizó con tres grupos diferentes de alumnos, veinticinco (25) estudiantes de cuarto grado, diecinueve (19) estudiantes de noveno grado y treinta (30) estudiantes de undécimo grado, quienes estudiaron en un ambiente de aprendizaje presencial, en una escuela privada y dos escuelas públicas en diferentes escenarios de Colombia. El objetivo de esta investigación fue analizar sí al enseñar a los estudiantes a fijar metas específicas, medibles, alcanzables, relevantes y oportunas aumentaría su autoeficacia.

Dada la carencia de autoeficacia en los estudiantes al interactuar, esta investigación ofrece una nueva alternativa pedagógica a través de la implementación de dos estrategias de aprendizaje: establecimiento de metas y el análisis de tareas en conversaciones cortas. Estas estrategias jugaron un rol significativo en la interacción de los estudiantes y lideraron el incremento de su autoeficacia y motivación para aprender una segunda lengua.

Los resultados indicaron que aprendiendo a fijar metas específicas, medibles, alcanzables, relevantes y oportunas afectó positivamente la autoeficacia de los alumnos.

Los estudiantes desarrollaron conocimiento del proceso de aprendizaje de la lengua a través del uso de la estructura de diálogos (saludos, conversaciones interesantes, temas de interés y cierres) interactuando no sólo dentro del aula de clase sino también fuera de ella.

Adicionalmente, los estudiantes respondieron de forma muy positiva al aprendizaje auto dirigido.



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Palabras clave: Metas específicas, medibles, alcanzables, relevantes y oportunas,

autoeficacia, aprendizaje auto dirigido, interacción, diálogos.



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Chapter One: Introduction

This study attempts to demonstrate whether teaching English language learners to set SMART goals increases their self-efficacy. The rationale for this research is to find a more effective way to enhance students' approach to learning English since they appear to have learned very little of the language despite many years of class exposure. The research was based on two basic theories: the demonstrated importance of goal setting for improving the learning process and the critical role of self-efficacy in promoting academic success.

This research is based on the concerns of the Ministry of Education in Colombia to improve the English language skills of all students and to promote greater learner autonomy (MEN, 2005). Besides, we as teachers consider that our learners deserve to have new opportunities to succeed in the target language. The theories used here reflect these concerns by using the learning strategy of Goal Setting, part of the process of promoting Self-Directed Learning (SDL).

This study is based on the research question defined as: Does teaching English language learners to set SMART goals increase their self- efficacy? We want to analyse the impact of goal setting on learners' self-efficacy and interaction, and to describe their reactions towards the use of goal setting inside the classroom.

Also, this research intends to be a positive model that English teachers from different regions of Colombia can implement in their institutions, in terms of giving their learners new pedagogical alternatives to improve their language skills.



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In conclusion, our goal is to determine whether implementing appropriate SMART goals in the classroom can motivate learners to take a more active and autonomous role in their learning. It is our expectation that if they develop greater self-efficacy, they will be motivated to develop a continuous interest in and concern about the world around them, which is important in developing lifelong learners. If students learn to set and develop flexible thinking skills this will be useful throughout their lives.





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Chapter Two: Theoretical Framework

Improving the ability of our students to speak English seemed very difficult, due to internal and external factors such as student anxiety, lack of vocabulary, motivation and fear of making mistakes in front of their fellow students. We as teachers needed to find ways to help them address these concerns.

Our literature search identified several possible avenues to help our students improve their speaking skills. These included giving students space to practice the target language, giving them time to just practice English and providing comprehensible input for the English language learner by the use of visuals, realia, and gestures. As well, conversational lessons including instructed teachers and stimulated ESL students were said to promote interaction at a high rate Ellis, Basturkmen & Loewen (2001). We determined that in order to encourage our learners to interact, not only inside but also outside of the classroom, we needed to consider some new pedagogical strategies which promoted self-directed learning. After looking at several possibilities, we settled on the metacognitive strategy of goal setting. We thought that if we could facilitate learners' abilities to set goals that might improve their motivation and in particular their self-efficacy or feelings of competence to speak.

Metacognition

Flavell, (1970) was the first person to use the term metacognition explaining it as learners' awareness of the learning process and knowledge of the cognitive process. Later, Flavell (1976) explained metacognition as the active checking and constant regulation of



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the learning process considering specific goals or objectives. Additionally, Flavell (1979) suggested different kinds of metacognition: first, personal knowledge, where learners take into account their own beliefs about universal truths and their own self-concepts; second, their knowledge of the nature of language learning; and finally, learners' experiences that help them revise their goals and consider the usefulness of their strategic knowledge.

Hacker, Dunlosky & Graesser (1998) divided the metacognitive process into three parts, the first consisted of what the learner knows, the second was the regulation of awareness and learning experiences through a variety of activities that help learners manage their own learning and the third was their metacognitive experiences which referred to the cognitive and affective state of the learner to deal with the on–going cognitive effort. At this point, it is important to understand that learners' knowledge and perception can have a relationship with learners' autonomy, where they make their own decisions about their learning. To do so (Hacker et al., op.cit.) proposed that learners take charge by planning, monitoring and evaluating their own learning.

Kuhn & Dean (2004) explained metacognition as a process, which enables learners to bring and use what they have learnt into a new context. Additionally, both authors defined metacognition as a form of control which involves the monitoring process and self-regulation. This proposal is also supported by other authors (McLeod, 1997; Schneider & Locke, 2002).

According to Thamraksa (1997) metacognition plays a vital role in the EFL learning process. He recommended that teachers teach their students metacognitive skills in addition to the language. To do so, teachers should provide direct instruction about how



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strategies can be used, and take students through each strategy by modeling. It is important to give guided practice to the students, wherein they eventually assume full responsibility for completing a task.

(Thamraksa, op cit.) recommended that metacognition be taught through classroom activities that foster reflective thinking and practices. Teachers should encourage students to keep a journal—either reflective or dialogue-based—in order to learn new things, reflect upon their thinking, and evaluate themselves as learners. Such reflection, as (Thamraksa, op. cit.) mentioned, is important, for it is a means to bring learning to conscious attention or awareness. He recommends that teachers should give students an opportunity to talk outloud about what's on their mind when they engage in a learning task; it is through talking that students come to gain control over their thinking processes.

Goal setting

Locke, Shaw, Saari, & Latham (1981, p. 126) defined a goal as "the object or aim of an action", and typically it is based on a specific standard of task performance. Moreover, Smith & Nelson (1997) view setting a goal as a process that involves establishing a performance standard, developing an action plan to achieve that standard, implementing the action plan, and evaluating performance against that standard.

According to Erez & Kanfer (1983, p. 454) goals represent an end state towards which a person strives and can serve as immediate regulators of their actions. Locke et al. (p. 126) further stated that goal setting is the only current approach that facilitates the improvement of motivation. They claim a beneficial effect on performance in 90 percent of the reported studies.



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Hall (2012) noted that goal setting is a part of everyday life, and is linked with the concepts of specific, measurable, achievable, relevant and timely. Goals can offer observable and measurable results to be achieved within a specific time frame. He also suggested that goals can allow everyone in an organization to clearly understand the direction of that organization.

Schunk (1990) experimented with the value of different strategies such as goal progress feedback, feedback plus specific information, and specific information convey; these strategies helped to increase achievement outcomes where the participants (60 students) used them to develop reading tasks and where children received feedback linked to performance. He concluded that there was a relationship between students' goal setting and their self-efficacy. Shunk (op.cit.) suggested that when learners set their own goals, they can recognize their learning progress. Hence, he concluded that learners' self-satisfaction leads to increase self-efficacy.

Furthermore, Schunk & Swartz (1993) stated that goal setting can be helpful in an academic setting because students can establish their own goals for the course. Stipek (2002) suggested that goal setting in the classroom can be a strategy to increase self-efficacy in the acquisition of a second language.

Additionally, Harackiewicz, Manderlink & Sansone (1985) proposed that effective goals can motivate learners to increase their self-efficacy with tasks that are more manageable. In this way, learners develop their self-determination, make their own decisions and finally make connections between their personal choices and their achievements.



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Authors like Cunningham, Krull, Land, & Russell (2000) proposed goal-setting and self-evaluation as strategies which help learners improve their self-efficacy because learners demonstrate that they can monitor their own learning in a successful way; moreover, they can evaluate their own work and be prepared to face the future.

Stipek (2002) suggested that goal setting in the classroom can be a strategy to increase self-efficacy in the acquisition of a second language. In this way, learners develop their self-determination, make their own decisions and finally make connections between their personal choices and their achievements.

For Cheung (2004) goal setting is a strategy which can help learners in self-regulated learning; especially, if it is accompanied by suitable feedback and teacher support, because it is extremely important in building efficient motivational approaches and self–regulatory learning strategies, to enhance favorable academic outcomes. Thus, the results of Cheung's survey showed that 79.1% of the learners from a group of 182 university students at the end of the semester agreed that goal setting helped them accomplish better outcomes in their academic studies.

Bork (2008) reported that goal setting raises learners' academic accomplishments when using student–selected goals. According to Srichnayachon (2009) students who determine specific learning goals are inclined to have the following benefits: goals are visual reminders of the commitments, they help learners focus on important topics, and give them a sense of accomplishment when their goals are reached.

In addition, Morisano, Hirsh, Peterson, Phil & Shore (2010) observed that a straightforward managed consistent, and time-limited goal setting involvement produced



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positive outcomes in educational accomplishment among learners with some learning difficulties.

Goal setting for learning English

Carrera, Gibbons, Hsieh & Prachachalerm (2009) suggested that learners feel comfortable and take advantage of goal setting inside the classrooms as well as outside of it, Further, they noted that learners improved their English language skills when setting goals. The study gave as results that 60% of beginning adult students could achieve their learning goals successfully during the first implementation of the instructional design. Meanwhile 95% achieved their goals successfully in the second implementation. During the implementation goal setting as learning strategy was developed so learners worked creating goals during two weeks, then they answered a questionnaire related to them and finally the teacher applied some interviews. Overall, the results suggested that adult students were highly motivated to use different comprehension strategies which help them with multiple reading goals that gave opportunities to select appropriate goals for their writing skills and achieve them successfully.

Leslie (2011a) found that teenage learners who establish goals each week increased their interaction during class periods and improved their English level. This research was carried out with seventeen students (17) at the B1 level, pre-intermediate level, in the British Council, Lisbon. Leslie (2011b, p. 6) concluded that learners can integrate their goal setting with assessment procedures. (Leslie op cit.) also noted that three quarters of the students increased their speaking level based on the answers given to some questionnaires,



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where students answered that they are strongly agree or agree that they speak more English in class, participate more and improved their English because they set goals each week.

Self-efficacy and goal setting

Bandura (1986) noted that self-reflection helps people make sense of their experiences, cognitions and self-beliefs, engage in self-evaluation, and alters their thinking and behavior accordingly. His definition of self-efficacy was: "People's judgments of their capabilities to organize and execute courses of action required attaining designated types of performances" (p. 391). According to (Bandura, op cit.) it is important to have effective teachers, necessary equipment, enough resources to aid students in the adequate academic performance, in order to gain a high level of self-efficacy.

Appelbaum & Hare (1996) also noted that setting goals can have a critical influence on self-efficacy, because when learners cannot accomplish their goals this can have a negative impact on their self-efficacy and their future performance. The authors (op cit) also noted that if learners' goals are too easily achieved they may build an erroneous sense of self-efficacy which can lead to constant frustration. The above authors also observed that the relationship between self-efficacy and personal goal setting is an important part of the self-regulation process. They suggest that there is an important interaction: personal goals are influenced by a learner's self-efficacy beliefs, while these self-efficacy beliefs are influenced by the level of challenge and compromise to personal goals.

Zimmerman, Bandura, & Martinez-Pons (1992), (as cited in Shin, 2002, p. 266) considered the role of self-efficacy beliefs versus personal goal setting and proposed that a significant feeling of self-efficacy stimulates learners to suggest interesting goals and



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influences their commitment to support these challenges. Considering these findings, the authors determined that learners' motivation to work on different assignments depends on self-efficacy beliefs and their own goals.

Bandura (1991, as cited in Hafsteinsson, 2002 p. 6) considered the relationship between self-efficacy (which refers to learner's beliefs) and the aspects related to the goal setting process such as the choices people make, how they face problems and their efforts to complete tasks and achieve their goals. As a result, Bandura (op. cit.) concluded that learners' abilities to set their own goals helped them to organize action plans which required attaining appropriate types of performances. Moreover, the learner's capabilities influenced relevant aspects related to the goal setting process, for instance, the choices learners could make for themselves, the persistence they showed when they had to face difficulties, the effort engaged in a task, and the patterns they adopted to achieve the goals.

From Pajares & Miller study (1997), (as cited in Aliegro, 2006 p. 4) it is possible to understand that self-efficacy helps learners determine how much effort they need to do in an activity, how they can confront their obstacles and how they can face the difficult situations.

Our literature review has shown that:

Goal setting in academic settings improves, due to the situations and moments
that students could experiment during the interventions. According to this, it is
possible to see that when learners propose clear SMART goals they increase
their self-efficacy.



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- 2. Goal setting for English learners again, based on actual studies. According to Babaee (2012) setting goals in language learning helped students to be more responsible for their own learning, reduced learners' anxiety, motivated language study and promoted a more positive attitude toward learning a second language.
- 3. Studies of goal setting and self-efficacy showed the importance that they have in the self-regulation process.

Given all of the above, we decided that, if goal setting, metacognition and selfefficacy are developed in an effective manner, our pupils are going to feel more
comfortable learning. They are going to be capable of initiating interaction in the target
language with their classmates, the teacher and native speakers, without any restriction. The
use of dialogues can establish interpersonal teacher-student and student-student
communication in the classroom. At the same time it is possible to improve their
interaction, by engaging students in dialogues and negotiation of meanings.

In this section, we have presented a general framework, which helped us to contextualize the possible intervention to achieve our goal related to the way we can increase interaction in the classroom. Hsu (2011) noted that when learners set their own goals they work very hard to achieve them; moreover individual classroom goals motivate students to take more responsibility for their own learning. This research has taken into account different studies which support our goal to help students increase their oral interaction in the classroom, at the same time researchers show us strategies which can be



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applied in different activities in order to promote oral communication and interaction in the classroom.





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Chapter Three: Research Design

This chapter gives an overview of our research methodology, describes the type of research, the context, researchers' role, participants, the instruments used to collect data and its validation process.

Type of study

This study followed the principles of qualitative and quantitative research that helped in the collection and analysis of data. Considering Brysman and Burgues (1999, p. 302) the use of mixed methods gives advantages because of the differences between both qualitative and quantitative. These approaches allow the teacher to have different perspectives of the research.

For this research, the qualitative method is based on a survey and learners' and teachers' journals. Mishler (1990, p. 52) proposed that qualitative studies help to describe and identify patterns of relationships.

On the other hand, quantitative research helps the researcher to present statistical results. During this research it is represented by the pre- and post–tests.

Context

This research was carried out in a private school located in Bucaramanga and two public schools located in Abejorral (Antioquia), and Bogotá, Colombia. These institutions offer the levels of preschool, primary and secondary.



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In regard to social and financial conditions learners at the public schools have been bearing tremendous difficulties because not all learners live with their parents. In some cases some learners live with their mother or with their father but others live with their friends or relatives. In terms of financial conditions they are settled in the minimum socioeconomical strata. In comparison, the learners in the private school not only live under good social conditions but also are supported by excellent financial resources.

Although, the English syllabus in public and private institutions has been designed according to the national standards from the Ministry of Education; there are some differences among them. Public schools use resources such as music, posters, videos, bulletin boards and in few opportunities Internet to promote interaction inside and outside the classroom. In contrast the private schools use (ICTs) Information and Communication Technologies which allow learners to transfer, process and share information in a specific time, in order to motivate students to learn.

The technological resources teachers have in public schools to teach English are a tape recorder, video beam, and one technology room (for all the students in the school). In high school we use books from different authors, web pages and several bibliographical documents in order to develop each student's English skills. In contrast, private school students have the opportunity to go to a computer classroom where an English teacher encourages them to use the technology to practice their English. As well, teachers use many different kinds of materials such as textbooks, dictionaries, posters, flash cards, laptops, and software packages.

Researcher's role



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The researchers of this project are teachers who provide the learners with guidelines in their process of speaking. The researchers also observed and analyzed the impact of setting SMART goals and self-efficacy.

First, the teachers wrote and presented an introductory class to learners understand the values of self-directed learning in a general sense. Then, each researcher wrote and presented ten lesson plans which provided information and practice for the students to set their own SMART goals. The researchers encouraged students to write their journals while the researchers kept their personal journals too. The researchers created the lesson plans, the rubric to measure SMART goals, the survey, the pre-tests and post-tests goal setting and self-efficacy, developed the lesson plans, and encouraged learners to interact in English and analyzed the data.

Participants

For this research the groups selected were fourth (4th), ninth (9th) and eleventh (11th), with 25, 19 and 30 students respectively. The children were from eight and nine years old and teenagers between thirteen and nineteen. They had eight English hours per week at the private school, in contrast to four and three hours at the public schools during the same period of time.

These learners liked activities where they could work in groups, additionally they had a high level of creativity, they always proposed different things to do in class (but they did so in Spanish). Moreover, they were motivated to learn English and worked hard in order to get better results.



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The problem was that most of the time they did not like to practice English to communicate; they usually translated and used Spanish in order to solve the different activities and assessments. Their English level corresponded to A1 according to the Common European Framework of Reference (CEFR). We carried out this project to give learners some tools; thus, they could be better at communicating and be more motivated to learn.

Ethical Considerations

The participants and their parents were informed about the process and topics to be used during the research project. Moreover, they were given a consent letter clarifying that participation in this study was voluntary and anonymity would be maintained (See Appendix A).

The data collection instruments

During this research, there were selected some appropriate instruments to collect the data in order to obtain relevant and meaningful information from the learners before, during and after applying the intervention.

Instrument 1: survey

Students were given an informal survey (See Appendix B) one month before the intervention that inquired about the things they liked to do during the English classes, what they wanted to learn and how they wanted to learn.

This survey was useful to know and categorize the population and discover what the learners knew about their weaknesses and strengths in the English subject. Moreover, it



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helped to discover the activities they liked for improving their level of interaction and how they wanted to work during the time of the research.

Instrument 2: Pre- test and post - test Self-Efficacy

Pre-test and post-tests related to self-efficacy were developed with fifteen (15) questions intended to measure learners' assessment of their ability to perform several tasks (See Appendix C). The pre-test and post-test questions were the same. The pre-tests were administered in Spanish in terms of facilitating learners' comprehension.

The students had fifty five minutes to answer each test. The tests were piloted with five different students before applying it to the experimental group.

Instrument 3: Pre-test and post-test goal setting

In the pre-test and post-test about SMART goal setting (See Appendix D) students had five questions corresponding to SMART goals with the option to choose from one of four activities to set SMART goals.

This part of the test was scored by the teachers according to a rubric (See Appendix E). The rubric was designed to assess the goal setting level of each student.

Instrument 4: Student's journal

Students wrote the most relevant information once a week in their journals. Students answered questions related to the topics developed during classes and their feelings about them. This tool revealed whether students understood the topics studied and their attitudes toward their learning. As well, students wrote about their ability to set goals and reflect about their learning process. (See Appendix F)



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Instrument 5: Teacher's journal

The teachers kept a journal where the most important details were considered. For example: information about learners' behavior, reactions in the interventions and beliefs.

Also, events such as learner's participation, class development, strategies which work and do not work, and the learners' weaknesses and strengths experimented during the research.

All this information was written down after each intervention, in order to reflect about the teaching and learning process. Also, mentioned were students' attitudes and reactions toward the learning process and how well the interventions were developed. It was useful because it gave another perspective on the research. (See Appendix G).

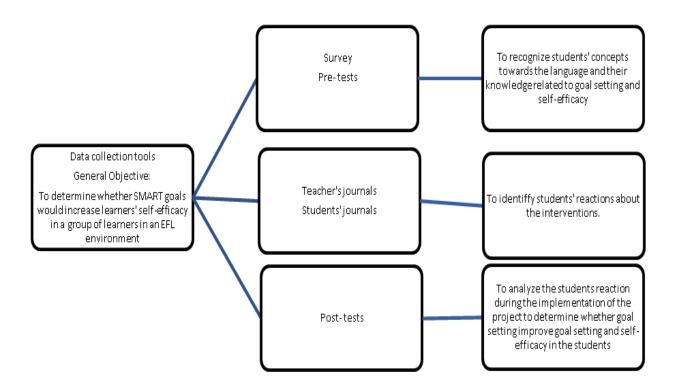
The connection between research objectives and the data collection tools is illustrated in the following chart:

Figure 1 - Instruments for data collection procedures



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The data collection procedures

The first instrument used was a survey. The survey was done in order to identify the most common difficulties learners had in the target language and understand learners' level in the English classes. Students had the time they needed to answer each question. Based on the results of the survey the researchers designed the pre–& post–tests. As well, the pre- and post- tests were piloted to analyze how well they would work with a different group of learners.

The pre-tests were applied before starting the interventions. Another data collection tool used in this study was students' journal. Students wrote the most appropriate information based on the intervention every week.



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The post-tests were administered after finishing the interventions.

The final data collection tool was the teacher's journal. Teachers wrote their journals as soon as each intervention was developed.



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Chapter Four: Pedagogical intervention and implementation

This chapter explains step by step how the pedagogical intervention and implementation processes were carried out and describes the analytic procedures used.

Instructional Design

Researchers created ten lessons plans in order to guide learners how to set SMART goals (See appendix H). These lesson plans contained a language goal, learning to learn goal and their corresponding assessment criteria. Teachers identified a topic for each lesson and mentioned the materials required in each session with their rationale. Also, assumed knowledge was considered in order to help as a basis for new language / skill input. Anticipated problems were named with the appropriate solutions.

Additionally, description of language skills was split in form, meaning, use, skills, sub skills and CLIL "Content and Language Integrated Learning". Moreover, the sequences of lesson to accomplish the goals were developed by the teacher's role such as challenger, model, facilitator, guider and mentor. The stage was divided by lead in / preparation, presentation modeling, practice, learner self- evaluation, problem identification / solution, wrap up and expansion / independent study.

Simultaneously, the aim and the procedure of the teacher and student activity played a significant role. At the beginning the process was developed using a more teacher—centered approach with the intention of teaching learners to set their SMART goals. At the same time we as researchers progressed toward more understanding of the concepts. Thus, during the intervention learners improved their capacity to evolve and increase their



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knowledge and ability to set SMART goals. As the lessons progressed the classes became more learner–centered.

Implementation

The researchers designed a timeline for the implementation that included the stages mentioned in the research design (Appendix I). The teachers provided learners with the appropriate vocabulary to help them to succeed in their learning process. As well, the teachers provided learners with feedback and gave them the opportunity to express their own opinions.

It is important to mention that in some instances, especially at the beginning of the intervention Spanish was used in order to clarify some concepts and increase learner's confidence to speak in the classroom. Additionally, the pre-test was applied using Spanish.

The implementation was organized into pre-stage, while-stage and post-stage.

Pre-Stage

First, a survey was given to the students to identify the difficulties students had in terms of speaking inside and outside the classroom and to know the opinions of the participants in relation to their speaking ability. Considering the results of the survey and after identifying the problem a pre-test was designed. Researchers took into account the aspects related to communication, interaction and learners' feelings about self-efficacy in the second language as well as how they created their own SMART goals. The pre-test was piloted before being applied with the treatment group.



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Later, in an introductory lesson, learners were introduced to self-directed learning which detailed the benefits that self-directed learning could have in their learning process.

While-Stage

In this stage, learners had a second lesson related to goal setting where they had the opportunity to differentiate goals and wishes and to learn about SMART (Specific, Measurable, Achievable, Relevant and Timely) goals with an example.

As well learners worked on identifying short and long term goals. In addition, the students were guided through dialogue task analysis considering what the word dialogue meant and its structure; "greetings, small talk, important topics, and farewells". Finally, students created and acted out their own dialogues. As well, learners and researchers wrote their journals related to the interventions during this stage.

Post-stage

This stage allowed the researchers to analyze the effects of learning to set goals on learner's self-efficacy as well as their progress in speaking.

Table 1 explains how the implementation was organized. It is divided into pre-stage, while-stage and post-stage.

Table 1 - Implementation of the research

Stage	Торіс	Objective
Pre-stage (Pre- Tests - Self Efficacy and Goal Setting) (Survey)	- Self-directed learning, a new form for working in English.	- Students identified the importance of self-directed learning in their English learning process.

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While-stage	- Goals and wishes - Short term goals a new way to be successful in English class	- Students identified personal goals Students recognized short term goals and their importance in their learning processTeacher explained students the acronym of SMART goals, in terms of: Specific, Measurable, Achievable, Relevant Timely.
	- Long term goals a new strategy to be successful in English class	- Students identified long term goals.
	- Interacting with classmates using dialogues	- Students understood what a dialogue is, its characteristics and how they could use it in class and perhaps in the real world.
	- Interacting with classmates using formal and informal greetings	- Students distinguished the difference between formal and informal greetings.
	- Interacting with classmates using small talk	- Students learnt what small talk isStudents practiced small talks.
	- Interacting with classmates using exciting	- Students understood why it was important to have

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	topics	something of interest in the dialogue.	
	- Characteristics of closing a dialogue	- Students distinguished the types of closings in a dialogue.	
	- Interacting with classmates creating their own dialogues and acting them out	- Students dealt with the creation of their own dialogues and acting them out.	
Post-stage	- Post- tests of goal setting and self-efficacy	- Students answered the post-tests to determine their self-efficacy and goal setting at the end of the interventions.	

The interventions were structured in the following way: Learners were provided with a preparation stage which introduced them to the main topic using different activities and to pre-teach the new vocabulary. For instance, the learners participated in a goal setting game where they have to draw a picture of what their life will look like 10 years from then. Then, they had to explain what they would do to realize the goals they set.

After being introduced to the topic, the researcher presented it taking into account the communicative approach and CLIL (content language integrated learning) to develop the sessions and facilitate the participation and increase learners' interests. For instance, the researchers showed a picture of a fat person who wants to lose weight and need to establish clear goals in order to achieve what he wants; then, learners proposed what his SMART goals might be by explaining and providing examples of the words specific,

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measurable, attainable, relevant and timely and letting students associate the new vocabulary with their reality.

Then, students had the opportunity to practice these concepts. For example: students received a sheet of paper and wrote a sentence with a goal and a sentence with a wish.

Then, the learners did their self-evaluation to see if they understood the topic or had some questions about it. As well, there was a section called wrap up intended to encourage learners to set their own personal SMART goals. Finally, there was an expansion or independent exercise where learners could take advantage of their knowledge working at home. For example: learners wrote in their notebooks three SMART goals that they could develop during the English class. Moreover, the students had time to answer questions related to the topic to encourage them to write their journals.





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Chapter five: Procedures of data analysis

This analysis was based on data collected from the pre-test and post-test about goal setting, pre-test and post-test about self-efficacy, learners' and teacher's journals. In order to analyze both the pre-test and post-test goal setting, a rubric was created. Thus, it was possible to compare both tests from a quantitative point of view. The pre and post-test related to self-efficacy were analyzed by considering the percentage of the results.

Table 2 - Self-efficacy analysis

Number of st	udents	Total score pre-test Self-efficacy. (Very confident)	Total score post–test Self–efficacy. (Very confident)	Gain in very confident scores
Group 1	19	21%	42%	+21%
Group 2	25	24%	36%	+12%
Group 3	30	0%	76.6%	+76.6%
Total	74	15%	51.53%	+36.53%

We observed that learners improved their self-efficacy. Learners from group 1 had an average of 21%, group 2 had 12%, and group 3 had 76.6%. By grouping the results of the 74 students, we can see that the total enhancement was 36.53%. It is evident that all learners showed great improvements in their self-efficacy. Additionally, it is important to notice the impressive gain in group 3, taking into account their real conditions, it is important to say that learners felt motivated to learn and work in each of the lessons, because they felt they were able to communicate with their peers and teacher. We



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considered that group 2 did not improve so much due to the age of the learners. Children were less conscious than teenagers to develop their self-efficacy in the target language.

Table 3 - Goal setting analysis

Number of students doing goal setting		Total score pre–test goal setting	Total score post-test goal setting	Gain in goal setting scores
Group 1	19	44%	61.26%	+17.26%
Group 2	25	38.66%	76.76%	+38.1%
Group 3	30	20.8%	74%	+53.2%
Total	74	34.48%	70.67%	+36.18%

According to the information in Table 3, it is possible to conclude that learners greatly improved the way they set their goals during the intervention. Each group has improved its average. Group 1 had an average improvement of 17.26%, in group 2 there was an average 38.1% and group 3 had 53.2%. After comparing the results through the pre–& post– test, there is an improvement of 36.18% in the three groups. The results show that students improved their ability to set SMART goals which helped them to increase their self- efficacy.

In order to compare the relation of goal setting to self-efficacy it is possible to see table 4 which show the difference in improvement between both scores, goal setting and self-efficacy.



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Table 4 - Relation of changes in Goal Setting Scores on Self-Efficacy Scores

	Goal setting	Self-efficacy
Group 1	17.26%	21%
Group 2	38.1%	12%
Group 3	53.2%	76.6%

Taking into account Table 4, we can deduce that smaller changes in goal setting produced much greater improvements in self-efficacy in the case of groups 1 and 3. However, a change in goal setting scores did not result in a larger change in self-efficacy in group 2. Maybe, children needed to assimilate in a clear way, the importance to set SMART goals in order to increase their self-efficacy in English language.

The method used to analyze qualitative data was known as coding. It was identified by Lockyer (2004) who defined it an important part in social research. Coding data promotes the interaction between the researcher and the data. This method allows the creation of categories and concepts derived from the data. Coding allows connections between different parts of the data that are regarded as having common properties. Coding facilitates the researcher the organization, retrieval, and interpretation of data and leads to conclusions on the basis of that interpretation.

Considering the qualitative data from the journals, it is possible to observe the following results. First, students learned to employ goal setting as a strategy to enrich their interaction in the second language inside and outside the classroom. Second, students' participation using their foreign language improved much more than it could have without the intervention. An increase in motivation (due to increased self-efficacy) in speaking English was correlated directly with the use of dialogues. Third, students' interaction



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increased as the students learned to clarify the goals they want to achieve in each class.

Fourth, although all the learners increased their participation in oral activities in the classroom, group 3 began to also use English outside the classroom.

The researchers used students' and teacher's journals as evidence of learners' understanding of the concepts and changes in goal-setting and self-efficacy. As well, we looked for students' references to their feelings about the work they accomplished and made about dealing with the new strategy, in comparison with the method they had used before. The students' journals showed progress in the process of determining their goals. For instance, the first goals written by the students were not as clear as the latter goals, they wrote at the end of the intervention. Finally, they were aware of the goals that they had to write taking into account the SMART goal aspects: specific, measurable, attainable, relevant and timely.

At the beginning, the researchers found that learners had limited vocabulary and we had to teach each new concept. Each step in the planning process had to be explained so students could move comfortably from one to the next. In this process the students were presented with videos, power-points, posters and dialogues, but we found that students had some difficulties with the vocabulary to express their ideas when their journals were read. Also, the researchers found that students learned to identify their problems and to seek solutions for them.

"I asked a classmate who explained me the meaning during the break."

"I need to focus in my difficulties and face it."

"If I want to solve a problem, I have to ask not only to a teacher, but also to a friend. As well, I have to study the new words."

Excerpt from students' journals



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Table 5 - Analysis of qualitative data

Group 2 (4th grade)	Group 1 & 3 (9th &11th)	
Learners increased their self–efficacy slowly.	Learners increased their self–efficacy in a high way.	
Learners interact only inside the classroom.	Some learners interact not only inside the classroom but also outside of it.	
Learners asked few questions.	Learners asked many questions.	
• Learners found difficult to express their doubts to all their partners and teacher.	Learners wrote about their confidence in oral activities.	
 Learners could create their own dialogues in pairs. 	Learners achieved the ability to self- evaluate their knowledge.	
Some learners asked for help to solve their difficulties and obtained their goals.	Learners set their own SMART goals.	

Following these analyses a core category and two sub-categories emerged from the data analysis in response to the research question in this research project: Does teaching English language learners to set SMART goals increase their self- efficacy? The core category is learners' active engagement in goal setting increases their self- efficacy in speaking. This had two sub-categories: active learners' engagement in goal setting to be autonomous and low self-efficacy as an obstacle for effective speaking.

The researchers proposed that these subcategories were appropriate strategies as they are closely linked to increase the students' interaction. To do so, the literature of the main constructs for this study as well as similar projects in the field of self- efficacy and



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goal setting were reviewed. The research design and pedagogical intervention were aligned with relevant theory and were adapted to the particular teaching and learning context. For the data analysis, the researchers used the journals to identify categories and make connection among them. These categories dealt with the context and the effects of active learners' engagement in goal setting and low self- efficacy as an obstacle for effective speaking. Students recognized that the process of goal setting helped in their process of learning and encouraged them to improve their speaking skills. As well, they felt confidence with their fellow peers to express their ideas using the target language.

"There was a student who interacted more than usual in the class and also he helped students who did not understand. I was so happy because this student is always quiet in class and I have to push him to do things. I consider that this class was successful because the students expressed that they felt comfortable and they learned something different. Also they mentioned that they could apply this information to other subjects".

Excerpt from teacher's journal

The categories of journals referred to the participants' reactions, perceptions, towards goal setting and self- efficacy. At the same time, this core category with the two sub-categories referred to consequences of the implementation for goal setting and self-efficacy on participants' learning experience. The smart goal setting increased self-efficacy in the learners. Lack of self-efficacy reduced the speaking skill in the students during the classes. Therefore, it was observed that goal setting is closely related to self-efficacy in the interaction of the learners.

Low self-efficacy as an obstacle for effective speaking is related to the way in which learners participate in class. Learners had different feelings about the process of



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speaking. The research was focused on analyzing how the learners improved their self-efficacy and improved their learning process. The researchers concluded that self-efficacy was important to improve not only their speaking, but also their interaction with their classmates inside and outside the classroom.

Finally, students have developed their awareness of the language learning process and have increased their self- efficacy in their individual learning process mentioned in the findings. Students said they felt comfortable during the interventions and they enjoyed the classes because they were involved in them (according to their journals). They had the opportunity to help their classmates and provide them with corrections, feedback and comments about their assessments in different classes. That means the learners' participation was active, dynamic and independent of the teacher.



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Chapter six: Conclusions and pedagogical implications

This chapter lays out the results of this research after applying all the instruments to collect data and analyzing them and considering the research question which considers the relationship of learning to set SMART goals on increasing students' self- efficacy and communication.

Conclusions

Having conducted this research and after studying, analyzing and researching this subject, it can be concluded that SMART goals are an effective way to increase learners' self- efficacy. At the same time, it was possible to discover that students felt more comfortable with oral activities. Also, they liked to speak and interact and communicate in a more effective way.

Additionally, the results of the present study showed that students' increased competency in setting SMART goals helped them to have better levels of English at different school levels. The students as a group showed a clear capacity to set their own SMART goals, which means that they increased their responsibility for their own learning during the intervention process.

In regard to the students' individual ability to set SMART goals; there was a clear mismatch, most of the time at the beginning of the study, but they started changing with the implementation of the interventions where the learners had an active participation in activities related to the different topics.



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In summary, when students set their own SMART goals, they increase their confidence to participate in different oral activities. At the same time, this project showed that students began to be more autonomous and responsible for their learning and they participated in a more active way in all the communicative activities.

Pedagogical implications

According to (Locke & Latham, 2002; Locke & Latham, 2006) goal is the purpose of an action or task that a person consciously desires to achieve or obtain. As described in this study, goal setting offers the possibility to improve students' involvement in the learning process and increase their self-efficacy. The implementation sessions were focused on making learners aware of the importance and relevance of the goal setting during their classes.

Moreover, it cannot be expected that goal setting can be accomplished from one day to the next. It is important to go step by step in the process of learning goal setting and to explain clearly the components of the goal, so students gain familiarity and competence. Participants have to be familiar with all aspects of SMART goal setting. Students have to learn that SMART goal setting has to be specific, measurable, achievable, relevant and time based.

Teaching goal setting to students is important and valuable as it increases their confidence, creates good attitudes toward learning the target language and the need to practice it with their fellow peers. It is critical but not impossible that the teacher encourages students to set the goals every day to improve their skills. As learners, they



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require the attention and guidance of the teacher in terms of developing collaborative work with their pairs.

Goal setting helped students to increase their self-efficacy to communicate in English which was observed during the use of dialogues and the creation of them by the students during the while-stage. It permitted learners to express and share in a confidence way their interaction process with their classmates, the teacher and in some cases with different people who know how to communicate in the target language.

In addition, the fact that the scores of the pre-test and post- test goal setting of each student (Tables 2-3) showed that they have improved their goal setting will be important for their lifelong learning. As they increase their self-confidence and faith that they have potential of performing the task, they will be more willing to apply themselves in future tasks. They will be more willing to use the target language with their partners.

In English Foreign Language teaching, it is essential to teach students to create their own SMART goals and to evaluate each one. In this way, students will take advantage of every opportunity to practice the target language, both within and outside the classroom.

Limitations

Although goal setting has many advantages in the language classroom there are also factors that affect the implementation. First, the learners in the different settings of the research, in which the interventions took place, were not accustomed to a student-centered way of working. They were more familiar with taking passive role in the classroom and depending completely on the teacher. This is a factor that has to be improved by the



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teacher giving more opportunities for students' participation and encouraging them to change their learning patterns.

Furthermore, it is important to take into account that the participants had a low level of English (A1 according to the European Framework); it was difficult for them to express their goals in English. Many of the learners were reluctant to use the foreign language to express their goals. However, they used English to create the dialogues with the help of a bilingual dictionary. Some of them had difficulties to express their feelings and opinions due to the lack of vocabulary.

Moreover, the class time to apply the interventions was limited. The learners needed more time to think, use the dictionary and express their goals. Additionally, the technology used in the research such as video—beam and speakers did not work in the appropriate way, for that reason, time was lost during the intervention.

Another limitation is that only one person used the rubric to quantify Goal Setting.

Further research

This project investigated the implementation of teaching learners to set SMART goals to increase their self- efficacy. The groups involved were in the fourth, ninth and eleventh grades. It would be helpful to try this out in other grades and perhaps for longer time periods. In addition, it would be helpful to consider how those who didn't improve that much in goal setting or self-efficacy could be helped.

Moreover, further research could focus on how to increase reading skills by the implementation of goal setting in an English classroom. In learning contexts, it can be observed that one of the biggest needs is to develop reading comprehension in all subjects.



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A future research project would be whether learning to set SMART goals for reading could enhance learners' self-efficacy.

It would be good to repeat the research using a comparison group. One group would be experimental in which they learned how to set SMART goals, and the other a control group which did not take into account the SMART goal learning strategy in order to see what results will emerge.

Also, a research study based on SMART goal setting, in which socio-affective learning strategy could be developed in order to know if learners improve their self-efficacy.



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APPENDICES

Appendix A

Consent Letter

DEPARTMENT OF LANGUAGE TEACHING DEPARTMENT OF LANGUAGES AND CULTURES Annex 3 DEFINING AND IMPLEMENTING TEACHING STRATEGIES TO FOSTER SELF-DIRECTED LANGUAGE LEARNING IN COLOMBIA RESEARCH PROJECT PART 2 (On-going Work)Scaffolds 2012 CONSENTIMIENTO INFORMADO PARA PARTICIPAR EN UN ESTUDIO DE INVESTIGACIÓN Chía, 07 de febrero de 2012 Señores: Estudiantes nivel 4 Programa de per proficiencia en inglés Universidad de la Sabana Chía Apreciados estudiantes: Actualmente estoy realizando una investigación titulada Howto Fosterlearners' interaction at a publicschool. Este estudio busca brindar a los estudiantes oportunidades para mejorar el proceso de interacción que se presentan al interior del aula escolar entre los estudiantes y estudiantes docente. Cabe anotar que dicha investigación hace parte de mi trabajo de grado de la Maestría en Didectica del Inglés para el Aprendizaje Autodirijido-Programa Virtual- de la Universidad de la Sabana. Por lo anterior, comedidamente solicito su consentimiento y colaboración como participantes de mi propuesta de investigación, que se ilevará a cabo durante los meses de septiembre, octubre y noviembre. Esto implica la planeación e implementación de actividades, estrategias de aprendizaje para solucionar los problemas de interacción, y recolección de datos durante 16 semanas en las cuales ustedes responderán ndos cuentionarios, completaran unos ejercicios de reflexión en relación con las estrategias utilizadas en las actividades declasas, y presentarán dos estamenes pro-este and post-ests, uno al comienzo y otro al final de la investigación, los cuáles no tendrán incidencia en las notas de clase. Igualmente, se les garantizará el uso de seudónimos para mantener su identidad en el anonimato en todas las publicaciones que la investigación origine. Cabe anotar que el proyecto no tendrá incidencia alguna en la se evaluaciones y no tas parciales y/o finales del curso, por tel razón si usted firma la carta de consentimiento acepta voluntariamente participar del proyecto de investigac		MASTER IN	
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Atentamente, Acepto participar Nombre Ina Joiani Livera			en término mi investigación.
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M-P	Atentamente,		Acepto participar
M-P		d	Numbre Last Sugai Pivers
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		14-12	Hombre quart Fiverq



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Appendix B

Sample of the survey

SURVEY ABOUT SPEAKING FOURTH GRADE

POPULATION: 25 students

Circle according to your experience.

1. Express in English is	
a. easy	(5 students)
b. difficult	(20 students)

2. When I speak in English with other people I feel...

a. comfortable	(5 students)
b. timid or shy	(7 students)
c. nervous	(13students)

3. When I speak in class I get...

a. Nervous	(6 students)
b. Anxious	(14 students)
c. Comfortable	(5 students)

4. I can't express in English class because...

a. I don't have enough vocabulary	(10 students)
b. I don't know how to pronounce the words	(8 students)
c. I don't remember how to organize a sentence	(7 students)

5. Do you practice your English at home?

a. Yes	(4 students)
b. No	(4 students)
c. Not too much	(17 students)

6. Do you like to work…?

a. Individually	(4 students)
b. In pairs	(15 students)
c. Small groups	(5 students)





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Appendix C

Pre-test and post-test self-efficacy

Instrucciones: Lee cada frase a continuación. Luego marque la respuesta con un círculo que mejor describe cómo te sientes seguro usando el inglés en la situación que se describe. Si usted nunca ha experimentado la situación, marque NS (no sé).

Oraciones	No estoy seguro	Medio seguro	Muy seguro	No sé
Saludo a alguien de acuerdo a la situación "formal o informal".	NS	MS	MS	NS
2. Comparto información personal en pasado.	NS	MS	MS	NS
3. Hago preguntas para obtener información relevante y útil de personas y lugares	NS	MS	MS	NS
4. Describo lugares visitados y personas conocidas.	NS	MS	MS	NS
5. Hago preguntas y las respondo para hablar de mis vacaciones pasadas.	NS	MS	MS	NS
6. Solicito información para saber más acerca de una situación en pasado.	NS	MS	MS	NS
7. Hago y respondo preguntas sobre acciones vividas.	NS	MS	MS	NS
8. Converso con mis compañeros sobre mis mejores momentos en el pasado.	NS	MS	MS	NS
9. Obtengo información sobre sucesos ocurridos en el pasado.	NS	MS	MS	NS
10 .Diálogo con mis compañeros sobre lo que hice la noche anterior.	NS	MS	MS	NS
11. Hablo con mis compañeros sobre personajes famosos.	NS	MS	MS	NS





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12. Describo diferentes lugares del mundo.	NS	MS	MS	NS
13. Hablo acerca de lo que me gustaba hacer.	NS	MS	MS	NS
14. Hablo acerca del clima	NS	MS	MS	NS
15. Converso acerca de mis vacaciones	NS	MS	MS	NS

SELF-ASSESSMENT - USING ENGLISH FOR EXCHANGING PERSONAL INFORMATION

Directions: Read each sentence below. Then circle the answer that best describes how certain you feel using English in the situation that is described. If you have never experienced the situation, circle DN (Don't know).

Sentencies	Not Confident	So-So	Very confident	Don't know
Greet someone according to the situation "formal or informal".	NC	S-S	VC	DN
2. Ask questions to get relevant and useful information from someone.	NC	S-S	VC	DN
3. Share personal information using the correct expression and sentences.	NC	S-S	VC	DN
4. Ask for information when you want to know more about a friend.	NC	S-S	VC	DN
5. Ask and answer information to complete a form.	NC	S-S	VC	DN
6. Ask and answer questions about favorite food.	NC	S-S	VC	DN
7. Talk about my hobbies.	NC	S-S	VC	DN
8. Express my opinion about a person.	NC	S-S	VC	DN
9. Talk to people about my favorite music.	NC	S-S	VC	DN
10. Talk about the place where I live.	NC	S-S	VC	DN
11. Talk about the activities that I do in my spare time.	NC	S-S	VC	DN
12. Get information about a person's	NC	S-S	VC	DN

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likes and dislikes.				
13. Exchange information about family members.	NC	S-S	VC	DN
14. Talk about weather conditions.	NC	S-S	VC	DN
15. Talk about vacation.	NC	S-S	VC	DN

Appendix D

Pre-test and post-test SMART goal setting

From these four tasks select one, according to the things you want to learn this last term.

- 1 Talk about a famous person who has died.
- 2 Describe to your friends your last vacation.
- 3 Interview a friend about his/her last night activity.
- 4 Create and act out a dialogue in front of the class.

After selecting the task, please complete this form:

Name: Date: Task:	
Questions	Answers
What is your goal for this task?	
How will you know you have achieved it?	
How long will it take to accomplish?	
Is this something you want to do?	
Do you think you can do it in the time you allocated?	

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En español

De estas actividades usted debe seleccionar una de ellas, de acuerdo con las cosas que usted quiere aprende en este último periodo.

- 1. Hablo sobre un personaje famoso que haya muerto.
- 2. Describo a un compañero mis pasadas vacaciones.
- 3. Entrevisto a un compañero sobre lo que hizo la noche anterior.
- 4. Hago y presento un diálogo en frente de la clase.

Nombre: Fecha: Actividad:	
Pregunta	Respuesta
¿Cuál es su meta para esta actividad?	
¿Cómo sabe si alcanzo esta meta?	
¿Cuánto tiempo gastaré en cumplirla?	
¿Es esta meta algo que usted quiere hacer?	
¿Piensa que puede alcanzar esta meta en el tiempo propuesto?	





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Appendix E

Rubric to assess the goal setting

Criteria	Best (4)	3	2	Poor (1)
Specific	The goal is very specific.	The goal is not very specific.	The goal is vague and not clear.	The goal is not a goal.
Measurable	Clear criteria of measure. It is clear, simple, complete and explicit.	The measure criteria are not clear.	Vague criteria of measure.	No measure of state goal.
Achievable	The goal is achievable and realistic.	The goal identifies steps to reach goal.	The goal may or may not be achievable and realistic	The goal is not achievable or realistic.
Relevant	The goal is relevant and personal.	The goal is partly relevant and personal.	The goal is relatively relevant and personal.	The goal is irrelevant and impersonal.
Time- based	The goal has a clear and realistic time for accomplishing the goal.	The goal has a time for accomplishing the goal.	The goal has vague time for accomplishing the goal.	The goal has no time for accomplishing the goal.

Appendix F

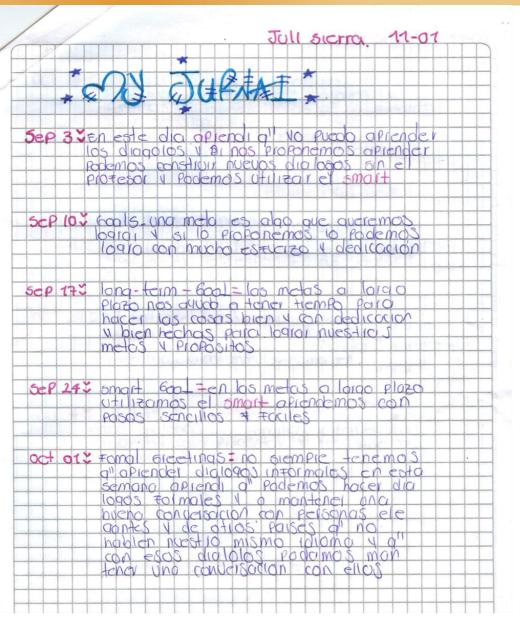
Learner's journal sample





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Appendix G

Teacher's journal sample

JOURNAL LESSON PLAN 8

Research project title: Goal setting as a strategy to foster learners' interaction. **Research question:** How does goal setting enhance learners' interaction in the target language?

October 19th, 2012

The students expressed the words that they used to finish a dialogue in an easy way. They said: good bye, bye, and see you. I copied these expressions on the board. Then, I asked the students about the importance to close a dialogue and they expressed that it is important because we cannot stay all the time talking with a person. Also, it is necessary to say an expression before to stop to talk.

I was really admired how the students paid attention to the video of the teacher who talked about the five ways to say goodbye because after it the students told me the expressions and I copied on the board. Furthermore, in relation to the question what time is the appropriate to say goodbye in a dialogue, they answered that depends on the time that we have to talk with the other person, other expressed that depends of the conversation because it is boring, "I finish it fast". Sometimes it is necessary to say "I have something to study" to finish the conversation.

I consider that the power-point helped students to understand the characteristics of closing. Some of them told me that sometimes the other person does not understand the signals to finish the dialogue and it is a problem. Other student answered that in this case is necessary to be a liar and say something to finish the dialogue.

The students did not have difficulties to identify the closing in the dialogues and they pronounced the dialogues with good intonation. They continue with some problems in reading in a fast way. However, they did a good job. I mull over that they like the dialogues because all the students focused on it without problems.

The students' participation was good but there were two shy students who did not participate in the same way that the others. I consider that I need to continue working with these two students to encourage them to participate actively in class.



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Appendix H

Sample of a lesson plan

DEFINING AND IMPLEMENTING TEACHING STRATEGIES TO FOSTER SELF-DIRECTED LANGUAGE LEARNING IN COLOMBIA RESEARCH PROJECT PART 2 (On-going Work) 2012

LESSON PLAN N. 5 FOR INTERVENTION

Adapted from Dr. Joan Rubin's Lesson Planner, ICELT lesson plan template and Weekly Planner 2012-02 Department of Languages and Cultures, Universidad de La Sabana

Name of co-researcher: Lina Marcela Jaramillo Jaramillo University Code Number: 201112016					
Institution: Fundación Celia Duque de Duque					
Date of Class: DAY MONTH	YEAR	Time of Class: 1:30-2:25			
		Length of class: 55 minutes			
Week No					
		Time Frame:			
		(Within which to accomplish the lesson; could take			
		more than one class period)			
Class/grade: Ninth		Room: Ninth			
Number of students: 19 students		Average age of Students: 13-17 years old			
Number of years of English study	: 3 Years	Level of students : A1			
Lesson Number		Research Circle Leader: Joan Rubin			
1 2 3	4				
5 X 6 7	8				
Set Lesson Goals					
(Select kind of genre or text you will work on and	consider learners' lang	guage level. Describe the session task)			
Studente greet their elegemetes and	l noonlo concido	ring different cituations			
Students greet their classmates and	people conside	Assessment Criteria			
Language Goal (This goal should be selected from where	vou are in your	(How will you know that your students have reached the lesson goal?			
course/curriculum. What do you want students to	•	What evidence will you use to assure yourself that your students have			
do? What important content and concepts will students gain? What		reached the lesson goal?)			
competences will they be able to do at the end of	tne lesson?)				
✓ Students will be able to re		Given some dialogues, Students will express			
	coaniza tha	formal and informal greetings			

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Learning to Learn Goal

Establish a Learning to _____

(Communicative Skill) Goal

What aspects of planning do you want your students to be able to use: Goal setting, criteria setting, time-line setting OR Task Purpose, Task Classification, Task Demands. This goal should be consistent with your language goal.

- ✓ Students will be able to use formal and informal expressions to greet people
- Students will express their SMART goal related to the greetings.

Assessment Criteria

(How will you know your students have reached the ______ communicative skill goal? What evidence will you use to assure yourself that you have done so?

Students participate in dialogues where they use real information about themselves and greet people according to the situation. Students will be able to greet people according to the social context

Identify a topic for the lesson

The topic is not a goal, but it will help you develop your goals. The topic may be determined largely by your curriculum and textbook. If you have some flexibility in the choice of topic, consider your students' interests and availability of materials at appropriate level.

Greeting people

Materials and Resources

Describe and write a rationale (why will you use it) for all the materials that you are going to use in the lesson, and attach copies/photocopies with their proper referring citation. Write a list appropriate level materials (video, audio, worksheets, copies, online resources, etc.) to support your goals. Include copies of your materials and number them.

Material 1 Name: Words	Rationale: Annex	
	Words to paste in the board	
Material 2 Name: Power point	Rationale:	Annex 2
	To introduce the topic	
Material 3 Name: Pictures	Rationale: Annex	
	Students complete the dialogues with the	
	appropriate greeting	
Material 4 Name: Dialogues	Rationale:	Annex 4
	Students practice completing dialogues	
Material 5 Name: Dialogues	Rationale:	Annex 5
	Organize dialogues with coherence	

Assumed knowledge

Write a description of the language/skills/competences that students already know/have that will serve as a basis for new language/skills input.

- ✓ Personal Introduction
- ✓ Personal information.



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Anticipated problems and planned solutions

Describe briefly what problems may your students face in the lesson and the proposed solutions to overcome them

Students could not feel sure about when and how they must use formal and informal greetings, the difference between comparatives and superlatives, They also can feel ashamed to participate in communicative activities, as teachers we have to give them examples which help them to understand better and motivate them express to their classmates.

Description of language item / skill(s)

Form	Greetings		
Meaning	Formal and informal Greetings		
Use	Greet people in different situations		
Skill(s) and sub	Speaking		
skill(s)			
(For CLIL) Content	Content: Formal and informal greetings		
Communication	Communication: Greet people in different situations		
Cognition Culture	Language of learning: Differences between formal and informal greetings		
	Language for learning: Know how to greet people in different situations		
	Language through learning: Compare different kind of greetings according		
	to real situations.		
	Cognition:		
	Understanding: Formal and informal greetings		
	Doing: Greeting people		
	Identifying: The use of formal and informal greetings.		
	Learning: Expressing greetings according to the situations.		
	Culture:		
	Students can greet people in different situations and with different people.		



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Sequence the lesson to accomplish your goals

Teacher's	Stage	Aim	Procedure	Interaction	Time
role (facilitator, model, encourager, etc.)			Teacher and student activity		
Encourager	Lead	Students are	In this part the teacher is going to paste in the board some words (Annex	Teacher-	5
	in/Preparatio n	going to participate in the	1), and ask students to classify them, if they think they are greeting, farewells, or it is a different word.	students	minutes
	(+SDL Learning Strategy highlighted)	warm up in order to identify greetings and farewells	They organize the information, and then compare it with a classmate. Then, the teacher asks them and in a collaborative way they are going to correct the exercise.		
Model	Presentation	To teach learners	The teacher will present a power point presentation, where she explains	Teachers-	15
	Modeling (+SDL Learning Strategy highlighted)	how they greet in formal and informal situations	the formal and informal greetings and how they can use them in different situations. After this presentation, students are going to propose more greetings they	students	minutes
			know, they write in the board and practice their pronunciation.(Annex 2).		
Observer	Practice (+SDL Learning Strategy highlighted)	Give learners opportunities to use greetings and farewell according to the situations.	Students are organized in pairs, and then I give them a worksheet, where they have to complete some greeting, considering the information, in the picture and the situation. At the same time they have to decide if they are formal or informal situations. (annex 3) Finally, they are going to create more cartoons (at least five) where they greet people, and create different situations where they need to have a specific context to decide if it is a formal or informal dialogue.	Students- Students	15 minutes
Facilitator	Learner self- evaluation (+SDL Learning Strategy highlighted)	Learners check if they understood how they can greet people in different situations	Students are going to complete some dialogues (informal and formal), the students have to complete the conversations, then, they are going t present it in front of the classroom, before they do it, it is necessary they organize the information according to their real life. (annex4)	Students	10 minutes
Guider	Problem	Give learners the option to solve	Students are going to write in their notebooks what things they consider difficult in this topic, for this reason they are going to consider the	Teacher- students	5 minutes



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	Identification/ solution (+SDL Learning Strategy highlighted)	their learning problems by collaborative way	following aspects: How did you feel with the different activities? Did you consider the time appropriate for the activities? Do you think it is necessary more time to practice? Can you greet formal or informal taking into account the situation? Do you like working in couples and in group? After this they are going to share in the class the most relevant aspects in this analysis.		
Facilitator	Wrap up (+SDL Learning Strategy highlighted)	Students feel confidence when they have to greet people (formal or informal)	Students are going to organize a dialogue using the following information, and then they can share the dialogue in the classroom. (Annex 5)	Students	5 minutes
Mentor	Expansion/ Independent Study (+SDL Learning Strategy highlighted)	Encourage students to greet people in different situations.	After organizing the information, the students are going to practice and present the conversation, in the classroom.	Students	5 minutes

TEACHING LEARNERS TO SET SMART GOALS TO INCREASE THEIR SELF-EFFICACY

ANNEX 1

HELLO	GOOD BYE	PLEASE	WELCOME
GOOD MORNING	NAME:	SEE YOU	FINE
OK	I'M FROM	HOW ARE YOU?	INTRODUCE THE
	COLOMBIA		TOPIC
EXCUSE ME, I	GOOD NIGHT	CALL ME	WHAT'S UP?
HAVE AN			
APPOINMENT			
HAVE A NICE DAY	MR. PEREZ	GOOD EVENING	GREETINGS

GREETINGS	FAREWELLS	NOTHING

TEACHING LEARNERS TO SET SMART GOALS TO INCREASE THEIR SELF-EFFICACY

Appendix I

Timeline

